

Banka Creditas

Quarterly Results - 2Q2019

Banka Creditas made a net profit of CZK 78.4 mil in the second quarter of 2019, up 96.2% when compared to the previous year. Total revenues increased 63.7% yoy to CZK 284 mil, ROE amounted to 7.44% and the NPL ratio stood at 9.82%. In the last three years, the bank grew its loans by 22.0% a year, revenues rose by 50.6% and net profit increased by 0% a year, on average.

- ✓ Revenues increased 63.7% yoy to CZK 284 mil in the second quarter of 2019. Interest income formed 97.1% of total revenues with the net interest margin decreasing 0.09 pp to 2.17% of total assets. Fees added a further -0.926% to total revenue generated in 2Q2019, up from an average of -2.82% as seen in the previous two years.
- ✓ Operating costs grew by 58.9% yoy to CZK 184 mil, so cost to income ratio reached 64.8%, down by 47% compared to the previous two years. Staff accounted for 33.8% of total operating expenditures. At the end of second quarter of 2019, Banka Creditas operated a network of 31.0 branches and 307 employees.
- ✓ Loans and deposits grew by 5.08% and 10.6% qoq respectively, so loan to deposit ratio reached 28.1% at the end of 2Q2019. That's down from 41.3% the previous year. Equity reached 7.99% of assets and capital adequacy ratio amounted to 18.1% at the end of the second quarter of 2019.
- ✓ NPLs were 9.82% of total loans at the end of the quarter. Provisions covered 23.9% of non-performing loans
- ✓ When compared to selected peers, Banka Creditas was 10.6 pp less profitable in terms of ROE, achieved 24.8 pp worse cost efficiency when measured by cost to income ratio and grew its loans by 13.0 pp faster based on a last year comparison.

Sector:
Banking

Country:
Czech Republic

Employees:
307

Clients:
N/A

Branches:
31.0

ATMs:
N/A

Bank Cards:
N/A

Capital Adequacy Ratio:
18.1%

Tier 1 Ratio:
18.1%

KEY FIGURES									
	REVENUES	REVENUE GROWTH	NET PROFIT	PROFIT GROWTH	ROE	COST TO INCOME	LOAN / DEPOSITS	EQUITY / ASSETS	NPL RATIO
	CZK mil	%	CZK mil	%	%	%	%	%	%
2Q2019	284	63.7	78.4	96.2	7.44	64.8	28.1	7.99	9.82
2018	796	94.0	171	159	6.06	67.0	39.5	8.33	9.28
2017	410	21.4	66.2	266	3.49	107	44.7	7.08	9.76
2016	338	15.4	18.1	-18.3	1.25	93.2	79.2	13.2	11.9
2015	293	-13.5	22.2	95.2	1.95	76.4	77.9	13.2	13.3

Source: Company Data, Helgi Analytics



1 Company Overview

Banka Creditas is a small-sized bank based in the Czech Republic. Before getting a banking license in 2016, Creditas operated as a savings institution Zápůjčna Creditas, which was one of the largest credit unions in the country. From a small Company with regional operations, it transformed into the financial institution with nationwide operations. The Credit union is now Company with a branch network throughout the whole Czech Republic with a complete portfolio of products for both individuals and legal entities, including current accounts administration, savings, loan products, internet banking and MasterCard payment cards. It is member of the UNICAPITAL investment group.

Banka Creditas has been growing its revenues and asset by 48.9% and 60.1% a year on average in the last 10 years. Its loans and deposits have grown by 43.5% and 62.7% a year during that time and loans to deposits ratio reached 28.1% at the end of 2Q2019. The company achieved an average return on equity of 2.85% in the last decade with net profit growing 73.0% a year on average. In terms of operating efficiency, its cost to income ratio reached 64.8% in 2Q2019, compared to 49.4% average in the last decade.

Equity represented 7.99% of total assets or 31.2% of loans at the end of 2Q2019. Banka Creditas's non-performing loans were 9.82% of total loans while provisions covered some 23.9% of NPLs at the end of the second quarter of 2019.

FINANCIALS		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Net Interest Income	CZK mil	91.2	122	153	180	208	234	226	276
Total Revenues	CZK mil	105	99.4	164	173	233	225	235	284
Operating Profit	CZK mil	26.5	-26.5	61.8	57.7	112	30.6	68.7	100.0
Net Profit	CZK mil	40.5	18.1	31.2	39.9	63.0	37.2	12.8	78.4
Customer Loans	CZK mil	10,038	11,334	9,817	11,389	12,321	11,879	12,986	13,646
Total Assets	CZK mil	29,281	31,697	32,730	30,805	33,124	40,968	48,469	53,231
Shareholders' Equity	CZK mil	2,032	2,243	2,548	3,088	3,151	3,411	4,174	4,252
Interbank Borrowing	CZK mil	0	0	0	0	0	0	0	0
Customer Deposits	CZK mil	27,199	29,385	29,978	27,568	29,845	37,423	43,830	48,488
Issued Debt Securities	CZK mil	0	0	0	0	0	0	0	0

RATIOS		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
ROE	%	8.47	3.39	5.21	5.67	8.08	4.54	1.35	7.44
Costs (As % Of Income)	%	74.6	127	62.4	66.7	51.6	86.4	70.7	64.8
Net Interest Margin	%	1.26	1.60	1.90	2.26	2.61	2.53	2.02	2.17
Equity (As % Of Assets)	%	6.94	7.08	7.78	10.0	9.51	8.33	8.61	7.99
Loans (As % Of Deposits)	%	36.9	38.6	32.7	41.3	41.3	31.7	29.6	28.1
Loans (As % Assets)	%	34.3	35.8	30.0	37.0	37.2	29.0	26.8	25.6
NPLs (As % Of Loans)	%	11.7	9.76	11.7	10.9	10.1	10.8	12.1	9.82
Provisions (As % Of NPLs)	%	20.7	17.6	22.9	21.1	23.0	21.9	19.7	23.9

Source: Company Data, Helgi Analytics



2 Revenues & Costs

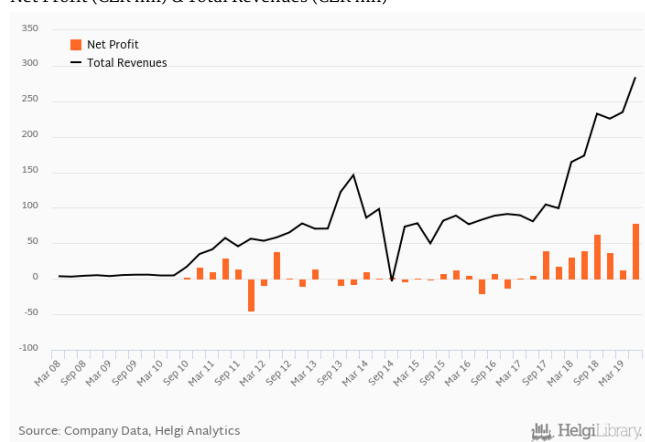
2.1 Revenues

Banka Creditas generated total operating revenues of CZK 284 mil in the second quarter of 2019, up 63.7% compared to the same period of the previous year. Net interest income represented 97.1% of revenues, fee income contributed -0.926% and other non-interest income added further 3.79% to the overall revenue generated.

Over the previous three years, revenues rose by 50.6% a year on average.

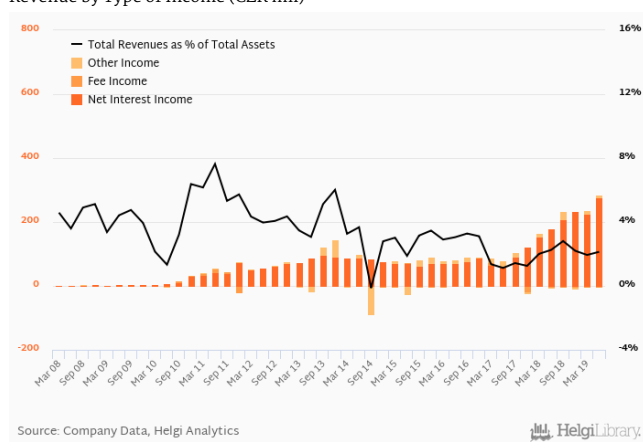
Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)



Revenue Breakdown

Revenue by Type of Income (CZK mil)



Net interest margin amounted to 2.17% in the second quarter of 2019, down from the 2.26% of the previous year. Historically, Banka Creditas's net interest margin reached a high of 8.18% in 4Q2011 and a low of 0.870% in 2Q2017.

Average asset yield was 3.39% in the second quarter of 2019 (up from 3.00%) while cost of funding amounted to 1.33% in 2Q2019 (up from 0.809%).

NET INTEREST MARGIN									
NAME	COUNTRY	Total Assets (CZK mil)	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
CSOB	Czechia	1,682,650	1.71	1.72	1.62	1.76	2.00	2.05	1.89
Ceska Sporitelna	Czechia	1,504,530	2.04	1.99	1.93	1.99	2.16	1.99	1.96
Komerční Banka	Czechia	1,185,990	2.10	2.07	2.00	2.06	2.20	2.15	2.02
UniCredit Czech Republic	Czechia	855,348	1.52	1.66	1.60	1.69	1.88	1.73	1.50
Raiffeisenbank Czech Republic	Czechia	369,654	1.81	2.06	2.01	2.10	2.24	2.35	2.35
Hypoteční Banka	Czechia	316,813	1.32	1.24	1.07	1.23	1.17	1.10	1.06
PPF Banka	Czechia	212,055	1.22	1.40	1.49	1.63	2.09	1.84	1.81
MONETA Money Bank	Czechia	211,951	3.90	3.74	3.84	4.00	4.02	3.79	3.76
Ceskomoravská Stavební Sporitelna	Czechia	148,769	1.40	1.33	1.30	1.32	1.37	1.44	1.44
Banka Creditas	Czechia	53,231	1.60	1.90	2.26	2.61	2.53	2.02	2.17
Weighted Average			1.86	1.88	1.82	1.92	2.09	2.02	1.92
Median			1.65	1.81	1.78	1.88	2.13	2.01	1.93

Source: Company Data, Helgi Analytics



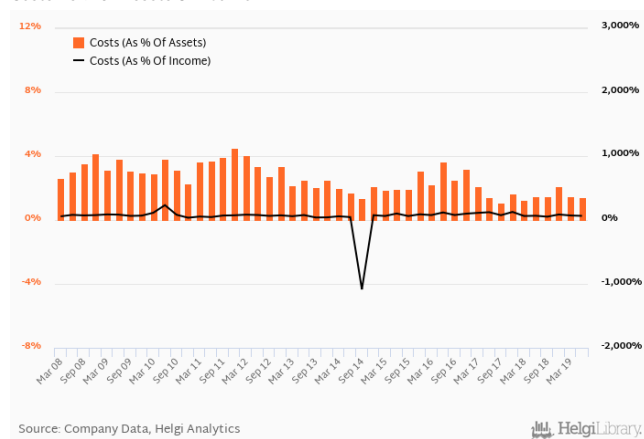
2.2 Costs

Operating costs increased by 58.9% yoy to CZK 184 mil in the second quarter of 2019. Banka Creditas's cost to income ratio therefore reached 64.8%, down from 66.7% when compared to the previous year.

Historically, operating costs reached a high of 233% of income in 2Q2010 and a low of -1,086% in 3Q2014:

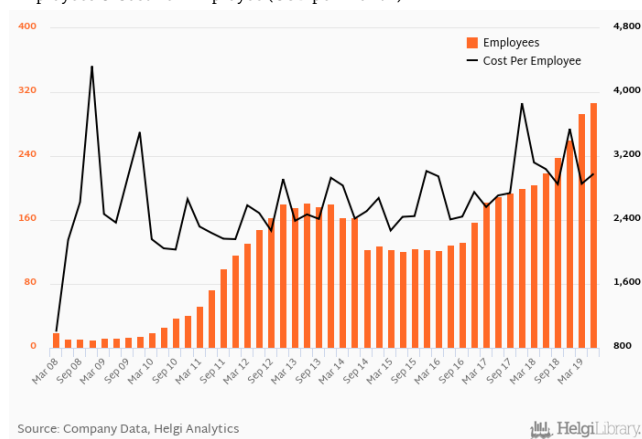
Cost Efficiency

Costs As % Of Assets & Income



Workforce

Employees & Cost Per Employee (USD per month)



When compared to its peer's weighted average, Banka Creditas operated with a 24.8 pp higher cost to income ratio in the second quarter of 2019:

COSTS (AS % OF INCOME)								
NAME	COUNTRY	Total Assets (CZK mil)	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
CSOB	Czechia	1,682,650	48.5	49.3	47.0	46.9	47.7	38.8
Ceska Sporitelna	Czechia	1,504,530	48.9	49.4	45.0	44.6	47.3	44.2
Komerční Banka	Czechia	1,185,990	53.6	45.2	41.0	42.7	52.6	42.9
UniCredit Czech Republic	Czechia	855,348	50.2	35.3	33.6	35.4	46.0	31.7
Raiffeisenbank Czech Republic	Czechia	369,654	64.3	50.1	49.3	52.6	62.2	49.3
Hypoteční Banka	Czechia	316,813	33.0	23.8	23.1	22.8	34.3	23.8
PPF Banka	Czechia	212,055	16.5	20.7	40.8	30.4	25.4	28.5
MONETA Money Bank	Czechia	211,951	52.6	46.8	39.7	52.6	52.4	46.3
Ceskomoravská Stavební Sporitelna	Czechia	148,769	53.9	48.1	45.9	55.4	59.4	46.5
Banka Creditas	Czechia	53,231	62.4	66.7	51.6	86.4	70.7	64.8
Weighted Average			49.2	44.7	42.3	43.4	48.3	40.0
Median			51.4	47.4	43.0	45.8	50.0	43.5

Source: Company Data, Helgi Analytics

When compared to total assets, operating costs amounted to 1.45% in 2Q2019 down from 1.46% the previous year.

Banka Creditas had 307 employees in the second quarter of 2019, up by 40.2% when compared to the previous year. The company operated a network of 31.0 branches in 2Q2019.



The average cost per employee stood at USD 2,979 per month, 1.91% below the previous year. This figure was USD 2,419 per month five years earlier.

Staff accounted for 33.8% of total operating expenditures in 2Q2019.

STAFF COST (AS % OF TOTAL COST)								
NAME	COUNTRY	Total Assets (CZK mil)	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
CSOB	Czechia	1,682,650	45.0	49.9	52.0	49.4	43.0	51.1
Ceska Sporitelna	Czechia	1,504,530	49.4	53.1	54.5	51.5	50.8	54.3
Komerční Banka	Czechia	1,185,990	45.5	60.9	56.5	52.4	45.5	55.0
UniCredit Czech Republic	Czechia	855,348	32.0	47.5	51.4	44.7	35.1	53.7
Raiffeisenbank Czech Republic	Czechia	369,654	43.9	55.6	55.6	53.1	42.0	57.8
Hypoteční Banka	Czechia	316,813	40.8	62.8	60.5	63.2	40.3	62.0
PPF Banka	Czechia	212,055	46.2	45.7	31.4	39.0	48.6	37.2
MONETA Money Bank	Czechia	211,951	47.3	51.9	52.1	41.9	40.9	47.4
Ceskomoravská Stavební Sporitelna	Czechia	148,769	33.8	43.2	42.9	38.6	30.6	41.2
Banka Creditas	Czechia	53,231	39.2	37.0	37.7	31.6	34.4	33.8
Weighted Average			43.9	52.9	52.9	49.7	43.8	52.8
Median			44.4	50.9	52.1	47.0	41.5	52.4

Source: Company Data, Helgi Analytics



3 Balance Sheet Growth, Capital, Funding & Asset Quality

3.1 Balance Sheet Growth

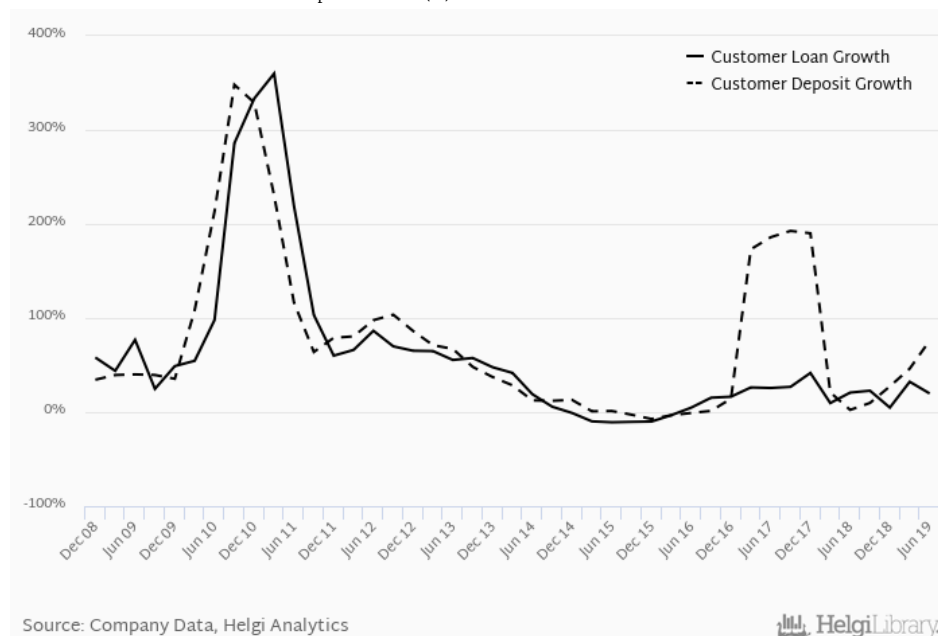
Banka Creditas's customer loans grew 5.08% qoq and 19.8% yoy in the second quarter of 2019. On the other side of the balance sheet, customer deposit growth amounted to 10.6% qoq and 75.9% yoy. That's compared to average of 21.8% and 78.3% seen in the last three years.

In the previous five years, the average annual loan growth amounted to 22.0% while deposit growth reached 72.7% on average a year.

At the end of second quarter of 2019, Banka Creditas's loans accounted for 28.1% of total deposits and 25.6% of total assets.

Loan & Deposit Growth

Customer Loan Growth & Customer Deposit Growth (%)



LOANS (AS % OF DEPOSITS)								
NAME	COUNTRY	Total Assets (CZK mil)	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
CSOB	Czechia	1,682,650	74.9	75.6	75.9	87.1	83.2	83.2
Ceska Sporitelna	Czechia	1,504,530	73.7	75.8	75.9	72.0	72.0	69.7
Komerční Banka	Czechia	1,185,990	73.7	73.6	72.6	76.7	73.0	71.1
UniCredit Czech Republic	Czechia	855,348	107	108	92.8	92.4	66.5	64.9
Raiffeisenbank Czech Republic	Czechia	369,654	66.6	69.2	68.7	67.7	71.2	69.6
Hypoteční Banka	Czechia	316,813	113	114	114	113	113	113
PPF Banka	Czechia	212,055	17.9	21.2	21.4	25.9	22.5	19.0
MONETA Money Bank	Czechia	211,951	87.0	90.3	90.9	83.0	84.6	84.6
Ceskomoravská Stavební Sporitelna	Czechia	148,769	82.2	82.8	83.9	83.0	84.5	84.7
Banka Creditas	Czechia	53,231	32.7	41.3	41.3	31.7	29.6	28.1
Weighted Average			78.4	79.6	77.6	80.0	75.0	73.7
Median			74.3	75.7	75.9	79.8	72.5	70.4

Source: Company Data, Helgi Analytics

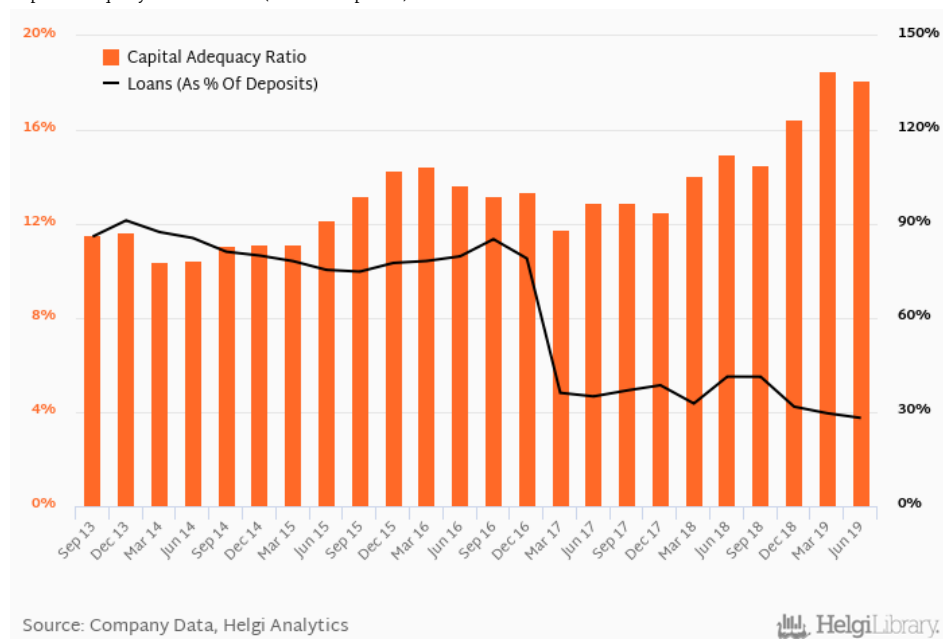


3.2 Capital & Liquidity

Banka Creditas's capital adequacy ratio reached 18.1% in the second quarter of 2019, up from 15.0% for the previous year. The Tier 1 ratio amounted to 18.1% at the end of the second quarter of 2019:

Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)



Banka Creditas's capital is below average compared to its peers when measured by the capital adequacy ratio:

CAPITAL ADEQUACY RATIO								
NAME	COUNTRY	Total Assets (CZK mil)	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
CSOB	Czechia	1,682,650	17.9	17.5	17.3	18.0	19.0	18.7
Ceska Sporitelna	Czechia	1,504,530	17.8	17.3	17.6	19.2	18.8	20.6
Komerční Banka	Czechia	1,185,990	18.3	18.1	18.4	18.5	18.9	19.0
UniCredit Czech Republic	Czechia	855,348	19.1	18.6	18.3	20.3	19.7	18.4
Raiffeisenbank Czech Republic	Czechia	369,654	16.6	16.4	16.3	16.9	16.4	17.2
Hypoteční Banka	Czechia	316,813	37.5	41.2	35.5	36.5	39.1	42.2
PPF Banka	Czechia	212,055	15.6	16.3	15.9	16.3	16.1	16.6
MONETA Money Bank	Czechia	211,951	16.6	16.0	16.6	16.4	17.0	16.7
Ceskomoravská Stavební Sporitelna	Czechia	148,769	14.7	15.7	15.5	17.5	18.5	22.7
Banka Creditas	Czechia	53,231	14.0	15.0	14.5	16.5	18.5	18.1
Weighted Average			18.8	18.6	18.4	19.4	19.7	20.2
Median			17.2	16.8	17.0	17.7	18.7	18.5

Source: Company Data, Helgi Analytics

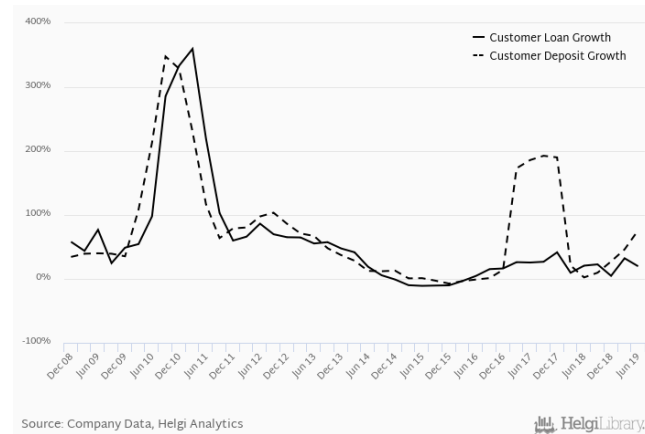


3.3 Loan Breakdown

Banka Creditas's loans reached CZK 13,646 mil in the second quarter of 2019, up 19.8% when compared to the same period of the previous year:

Loan & Deposit Growth

Customer Loan Growth & Customer Deposit Growth (%)



Retail loans grew -26.3% qoq and -26.5% yoy and accounted for 1.51% of the loan book at the end of the second quarter of 2019. In the previous three years, the retail loan portfolio increased 0% a year on average.

At the end of the second quarter of 2019, mortgage loans represented 0% of the Banka Creditas's loan book, consumer loans added a further 0% and corporate loans formed 101% of total loans.



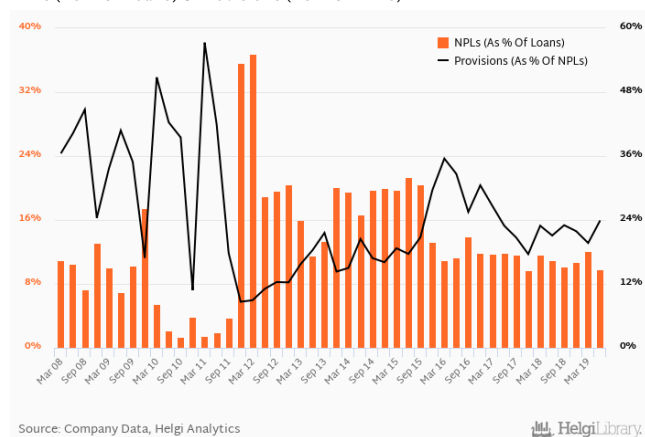
3.4 Asset Quality

Banka Creditas's non-performing loans were 9.82% of total loans, down from 12.1% when compared to the previous quarter. Historically, the NPL ratio hit a high of 36.9% in 1Q2012 and a low 1.40% in 3Q2010.

Provisions covered some 23.9% of NPLs at the end of the second quarter of 2019, up from 19.7% for the previous three months:

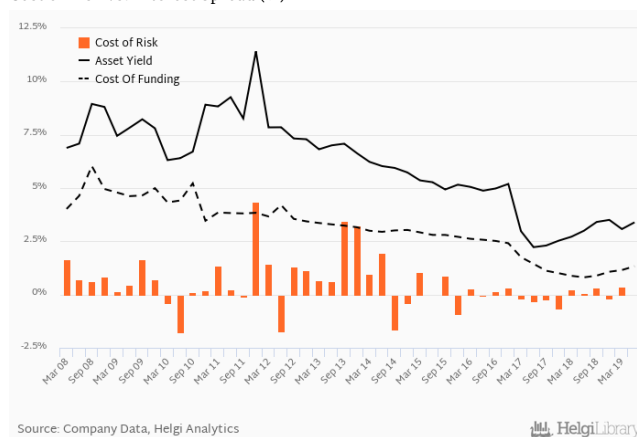
Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



Cost of Risk

Cost of Risk vs. Interest Spread (%)



Banka Creditas operated with an NPL ratio 7.34 pp higher than the market average at the end of the second quarter of 2019:

NPLS (AS % OF LOANS)								
NAME	COUNTRY	Total Assets (CZK mil)	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
CSOB	Czechia	1,682,650	2.02	2.88	3.05	3.06	2.92	2.39
Ceska Sporitelna	Czechia	1,504,530	2.00	2.10	1.90	1.80	1.80	1.80
Komerční Banka	Czechia	1,185,990	2.85	2.73	2.77	2.71	2.50	2.30
UniCredit Czech Republic	Czechia	855,348	3.22	3.06	2.78	2.67	2.63	2.51
Raiffeisenbank Czech Republic	Czechia	369,654	2.67	2.40	2.41	2.22	2.21	1.95
Hypoteční Banka	Czechia	316,813	1.56	1.44	1.36	1.27	1.20	1.11
PPF Banka	Czechia	212,055	6.63	7.48	7.60	12.9	11.3	9.62
MONETA Money Bank	Czechia	211,951	3.70	3.30	3.00	2.80	2.00	1.80
Ceskomoravská Stavební Sporitelna	Czechia	148,769	2.18	4.72	4.59	4.46	4.38	3.95
Banka Creditas	Czechia	53,231	11.7	10.9	10.1	10.8	12.1	9.82
Weighted Average			2.62	2.87	2.82	2.93	2.77	2.48
Median			2.76	2.97	2.89	2.76	2.57	2.34

Source: Company Data, Helgi Analytics

Banka Creditas's cost of risk reached -0.010% of average loans in the second quarter of 2019, down from 0.354% in the previous quarter and compared to 0.082% for the previous year on average.



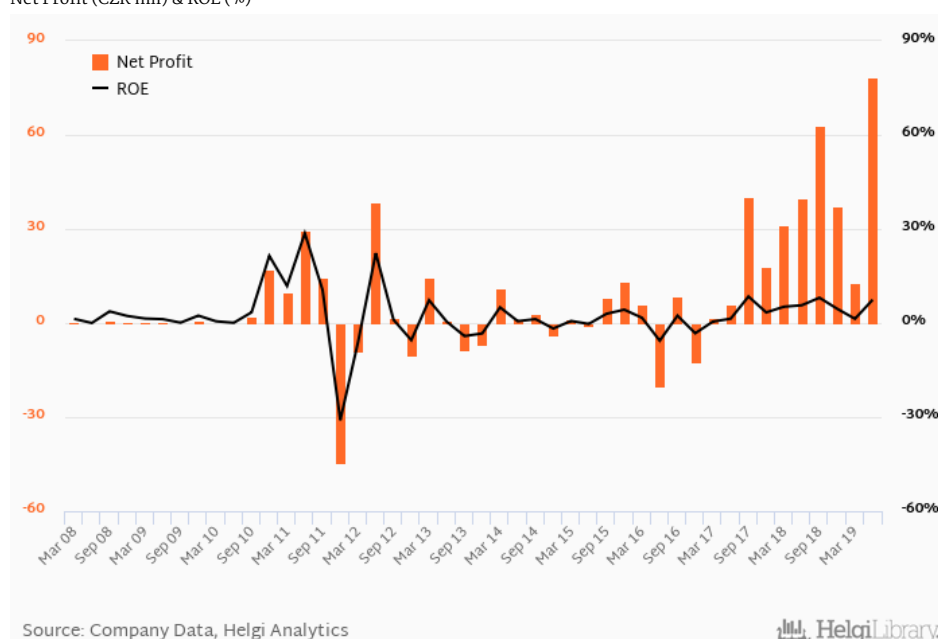
4 Profitability

Overall, Banka Creditas made a net profit of CZK 78.4 mil in the second quarter of 2019. This was up 96.2% when compared to the previous year resulting in a return on equity of 7.44%.

Historically, net profit reached a high of CZK 78.4 mil in 2Q2019 and a low of CZK -44.7 mil in 4Q2011.

Profitability

Net Profit (CZK mil) & ROE (%)



The company generated an average return on equity of 3.76% for its shareholders in the previous three years with maximum at 8.47% and minimum at -3.25%.

ROE								
NAME	COUNTRY	Total Assets (CZK mil)	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
CSOB	Czechia	1,682,650	17.1	15.6	18.7	18.8	20.5	26.1
Ceska Sporitelna	Czechia	1,504,530	13.3	12.8	13.7	11.7	12.6	14.9
Komerční Banka	Czechia	1,185,990	11.9	15.3	17.3	15.3	12.1	15.6
UniCredit Czech Republic	Czechia	855,348	10.2	12.0	13.8	15.1	10.4	14.6
Raiffeisenbank Czech Republic	Czechia	369,654	9.36	14.8	14.8	9.70	12.2	25.4
Hypoteční Banka	Czechia	316,813	5.83	6.03	5.81	5.40	4.98	5.60
PPF Banka	Czechia	212,055	28.8	24.2	12.3	16.9	16.2	17.9
MONETA Money Bank	Czechia	211,951	18.0	15.3	20.9	13.5	15.3	16.4
Ceskomoravská Stavební Sporitelna	Czechia	148,769	12.1	12.1	8.08	8.04	8.79	12.4
Banka Creditas	Czechia	53,231	5.21	5.67	8.08	4.54	1.35	7.44
Weighted Average			13.6	14.0	15.3	14.3	13.9	18.0
Median			12.0	13.8	13.7	12.6	12.1	15.2

Source: Company Data, Helgi Analytics

When compared to total assets, Banka Creditas generated a return of 0.616% in the second quarter of 2019 (ROA). That's 0.421 pp above average for the previous five



years.

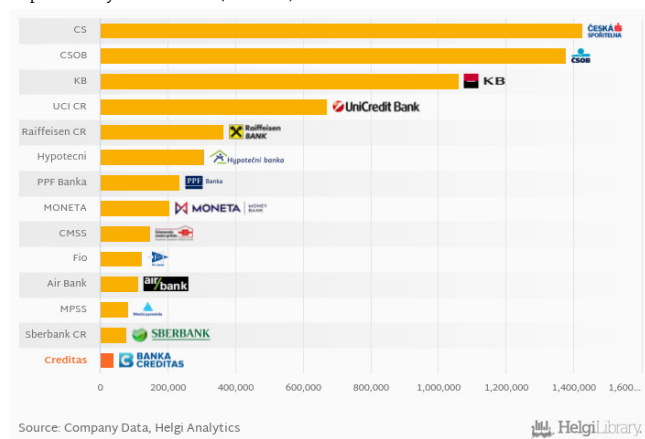


5 Market Share Position Within the Czech Market

Based on latest available data, the following charts demonstrate Banka Creditas's position compared to the largest players on the Czech banking market:

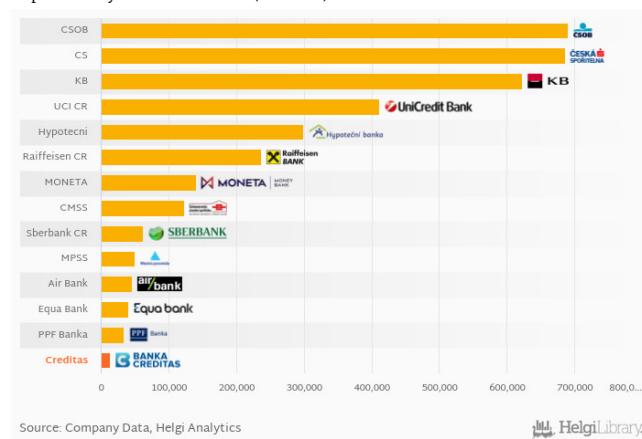
What Banks in Czechia Were the Largest in 2018?

Top Banks by Total Assets (CZK mil)



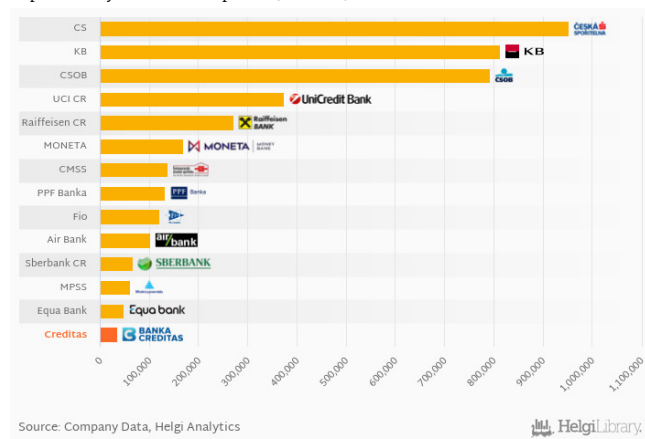
What Banks in Czechia Were the Largest Lenders in 2018?

Top Banks by Customer Loans (CZK mil)



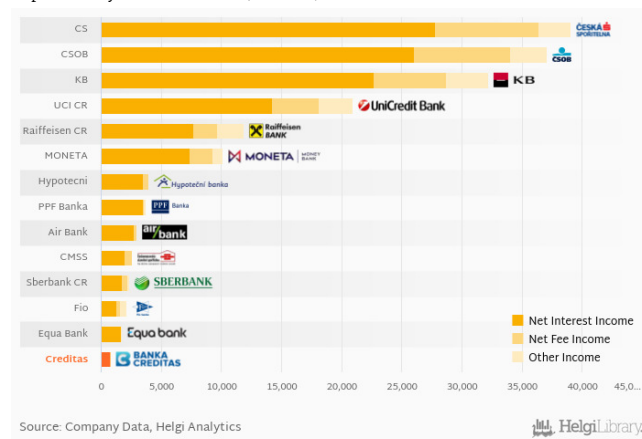
What Banks in Czechia Were the Largest Deposit Takers in 2018?

Top Banks by Customer Deposits (CZK mil)



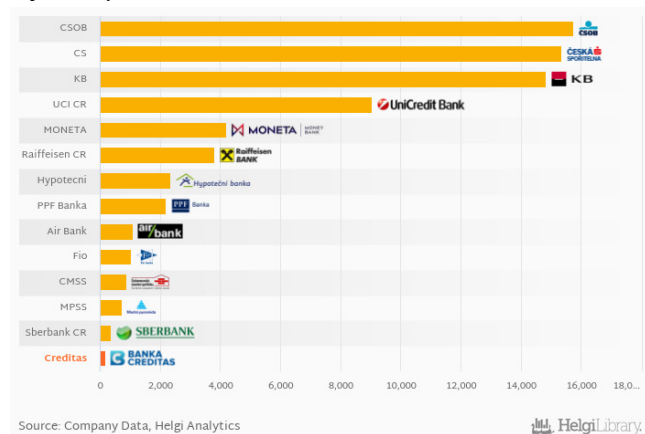
What Banks in Czechia Generated the Most Revenues in 2018?

Top Banks by Total Revenues (CZK mil)



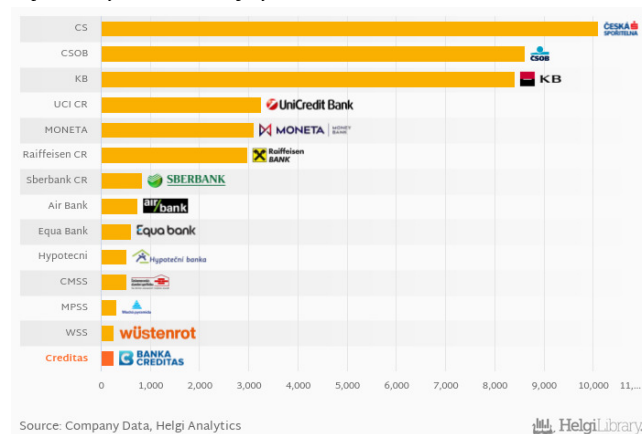
What Banks in Czechia Were the Most Profitable in 2018?

Top Banks by Net Profit (CZK mil)



What Banks in Czechia Had the Most Employees in 2018?

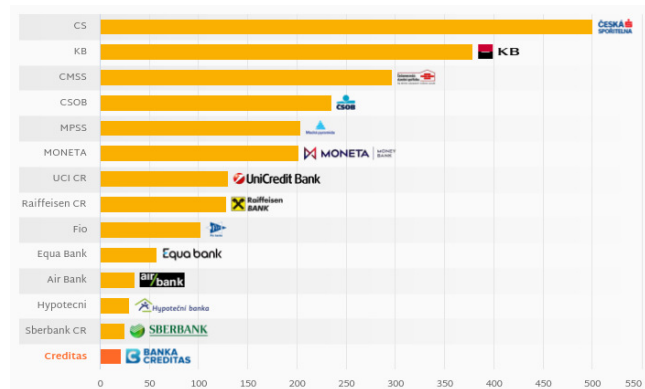
Top Banks by Number of Employees





What Banks in Czechia Had the Most Branches in 2018?

Top Banks by Number of Branches

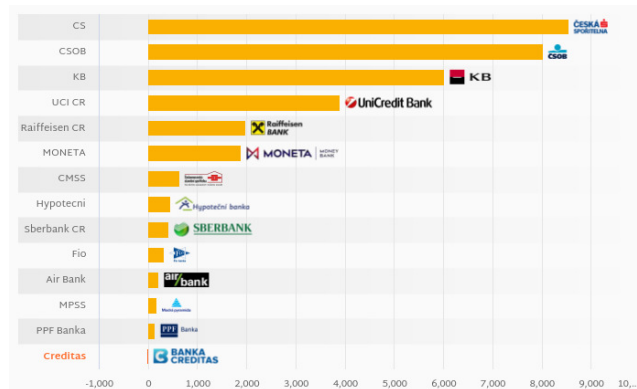


Source: Company Data, Helgi Analytics

HelgiLibrary

What Banks in Czechia Generated the Most Fees in 2018?

Top Banks by Net Fee Income (CZK mil)



Source: Company Data, Helgi Analytics

HelgiLibrary

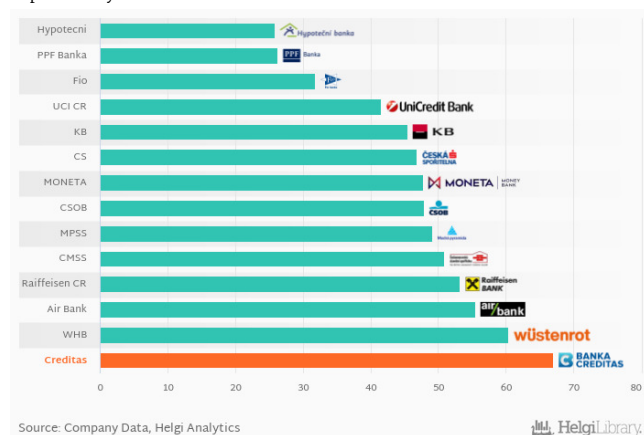


6 Relative Performance on the Czech Market

Based on latest available data, the following charts demonstrate Banka Creditas's relative performance when compared to the largest players on the Czech banking market:

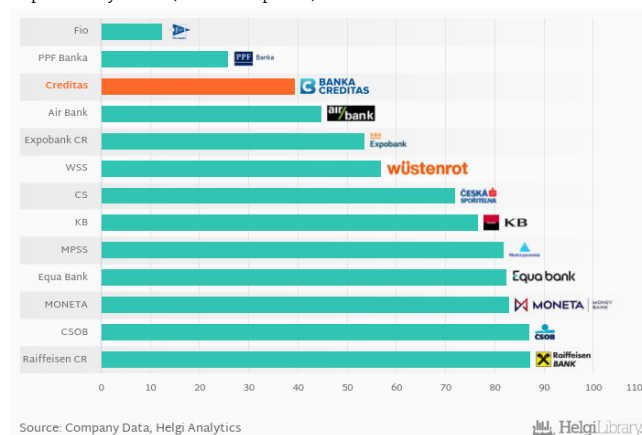
What Banks in Czechia Were the Most Cost Efficient in 2018?

Top Banks by Costs As % Of Income



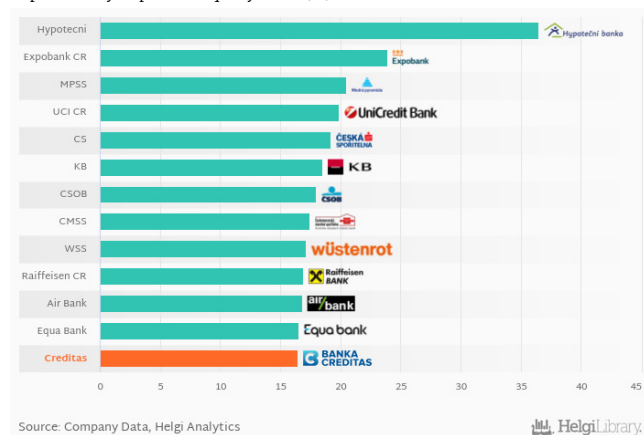
What Banks in Czechia Had the Lowest Loan to Deposit Ratio in 2018?

Top Banks by Loans (As % Of Deposits)



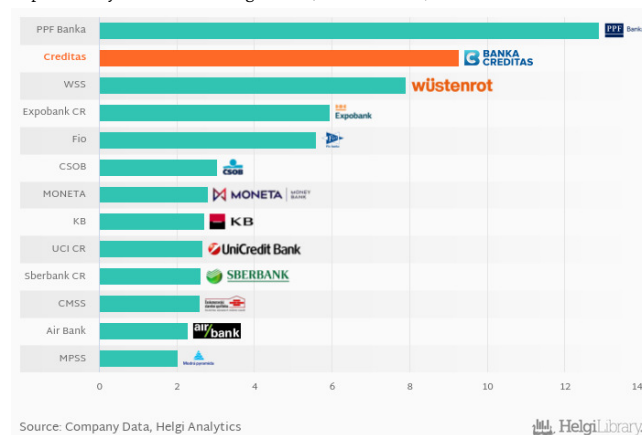
What Banks in Czechia Were the Best Capitalised in 2018?

Top Banks by Capital Adequacy Ratio (%)



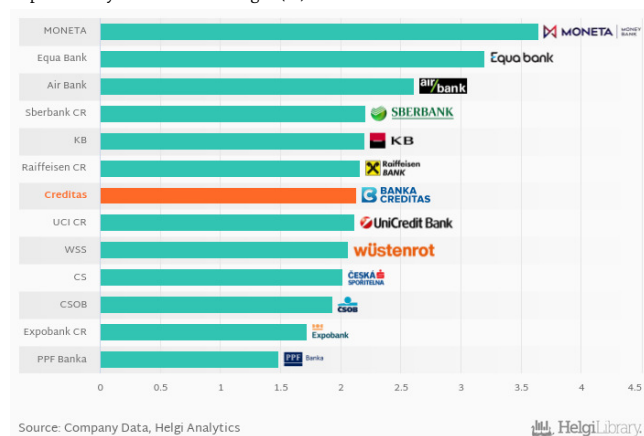
What Banks in Czechia Had the Most Bad Loans in 2018?

Top Banks by Non-Performing Loans (As % of Loans)



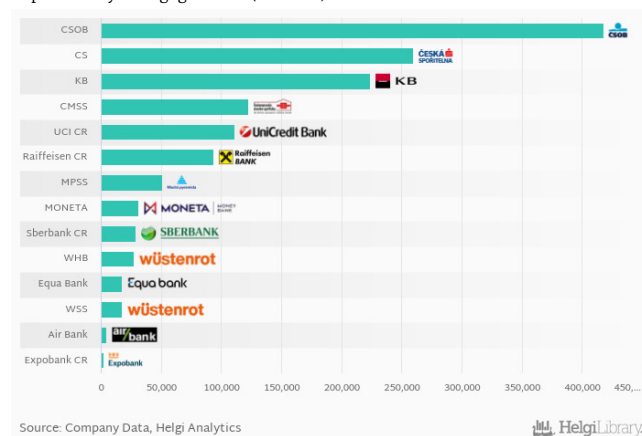
What Banks in Czechia Achieved the Highest Interest Margin in 2018?

Top Banks by Net Interest Margin (%)



What Banks in Czechia Were the Largest Mortgage Lenders in 2018?

Top Banks by Mortgage Loans (CZK mil)





Financial Data – Quarterly

Income Statement – Quarterly

INCOME STATEMENT		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Interest Income	CZK mil	167	193	219	238	272	325	344	431
Interest Cost	CZK mil	75.8	71.0	65.5	58.6	64.1	90.3	118	155
Net Interest Income	CZK mil	91.2	122	153	180	208	234	226	276
Net Fee Income	CZK mil	-0.512	-15.8	-1.41	-2.39	-2.07	-3.43	-1.53	-2.63
Other Income	CZK mil	14.0	-6.76	12.7	-3.73	26.3	-5.42	10.4	10.8
Total Revenues	CZK mil	105	99.4	164	173	233	225	235	284
Staff Cost	CZK mil	35.9	50.2	40.2	42.9	45.2	61.6	57.2	62.2
Depreciation	CZK mil	13.1	16.6	20.6	21.5	22.3	28.0	40.5	42.6
Operating Cost	CZK mil	78.1	126	103	116	120	195	166	184
Operating Profit	CZK mil	26.5	-26.5	61.8	57.7	112	30.6	68.7	100.0
Provisions	CZK mil	-16.5	-50.6	18.7	6.28	28.6	-18.2	42.9	-1.35
Extra and Other Cost	CZK mil	< 0.001	< -0.001	0	0	0	< -0.001	0	-0.690
Pre-Tax Profit	CZK mil	43.0	24.1	43.1	51.4	83.9	48.8	25.8	102
Tax	CZK mil	2.53	5.95	11.9	11.5	20.9	11.6	13.0	23.6
Minorities	CZK mil	0	0	0	0	0	0	0	0
Net Profit	CZK mil	40.5	18.1	31.2	39.9	63.0	37.2	12.8	78.4

Source: Company Data, Helgi Analytics

Growth Rates – Quarterly

GROWTH RATES		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Net Interest Income Growth	%	19.8	39.1	136	200	128	92.2	47.6	53.6
Net Fee Income Growth	%	-57.3	928	-115	-307	304	-78.2	9.15	10.2
Total Revenue Growth	%	17.9	8.88	83.7	114	122	127	42.8	63.7
Operating Cost Growth	%	13.3	38.8	2.84	17.1	53.6	54.7	61.8	58.9
Operating Profit Growth	%	33.7	-4,761	-699	-421	324	-215	11.2	73.3
Pre-Tax Profit Growth	%	169	-363	2,275	771	95.0	103	-40.2	98.4
Net Profit Growth	%	369	-247	1,618	589	55.6	106	-59.0	96.2

Source: Company Data, Helgi Analytics



Balance Sheet – Quarterly

BALANCE SHEET		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Cash	CZK mil	1,927	969	695	1,142	638	1,317	978	954
Interbank Loans	CZK mil	615	423	20,205	15,774	16,864	26,685	32,325	36,216
Customer Loans	CZK mil	10,038	11,334	9,817	11,389	12,321	11,879	12,986	13,646
Retail Loans	CZK mil	...	...	311	280	275	277	280	206
Corporate Loans	CZK mil	...	...	9,777	11,377	12,340	11,889	13,022	13,768
Debt Securities	CZK mil	1,581	864	1,447	2,234	1,957	1,676	2,155	1,630
Fixed Assets	CZK mil	127	143	139	143	149	353	638	688
Total Assets	CZK mil	29,281	31,697	32,730	30,805	33,124	40,968	48,469	53,231
Shareholders' Equity	CZK mil	2,032	2,243	2,548	3,088	3,151	3,411	4,174	4,252
Of Which Minority Interest	CZK mil	0	0	0	0	0	0	0	0
Liabilities	CZK mil	27,249	29,454	30,182	27,717	29,974	37,557	44,295	48,979
Interbank Loans	CZK mil	615	423	20,205	15,774	16,864	26,685	32,325	36,216
Customer Deposits	CZK mil	27,199	29,385	29,978	27,568	29,845	37,423	43,830	48,488
Issued Debt Securities	CZK mil	0	0	0	0	0	0	0	0
Other Liabilities	CZK mil	50.7	69.4	204	149	128	134	465	491

Source: Company Data, Helgi Analytics

Asset Quality – Quarterly

ASSET QUALITY		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Non-Performing Loans	CZK mil	1,202	1,126	1,182	1,274	1,278	1,311	1,605	1,372
Gross Loans	CZK mil	10,287	11,532	10,088	11,658	12,615	12,166	13,302	13,974
Total Provisions	CZK mil	249	198	271	269	294	287	316	328

Source: Company Data, Helgi Analytics

Growth Rates – Quarterly

GROWTH RATES		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Customer Loan Growth	%	26.8	41.6	9.61	20.8	22.7	4.81	32.3	19.8
Retail Loan Growth	%	...	...	...	...	...	...	-9.97	-26.5
Corporate Loan Growth	%	...	...	...	...	...	...	33.2	21.0
Total Asset Growth	%	170	170	24.0	7.10	13.1	29.2	48.1	72.8
Shareholders' Equity Growth	%	37.8	45.0	64.5	72.4	55.1	52.1	63.8	37.7
Customer Deposit Growth	%	193	190	21.0	2.35	9.73	27.4	46.2	75.9

Source: Company Data, Helgi Analytics



Market Share – Quarterly

MARKET SHARE		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Market Share in Revenues	%	0.256	0.216	0.370	0.348	0.503	0.452	0.499	0.539
Market Share in Net Profit	%	0.248	0.117	0.171	0.156	0.336	0.198	0.070	0.288
Market Share in Employees	%	0.465	0.477	0.490	0.526	0.569	0.623	0.701	0.736
Market Share in Branches	%	0.763	0.823	0.837	1.00	1.01	1.07	1.30	1.61
Market Share in Customer Loans	%	0.319	0.367	0.310	0.352	0.370	0.359	0.387	0.402
Market Share in Corporate Loans	%	...	...	0.949	1.07	1.12	1.10	1.19	1.25
Market Share in Retail Loans	%	...	...	0.020	0.018	0.017	0.017	0.017	0.012
Market Share in Total Assets	%	0.402	0.453	0.448	0.417	0.438	0.563	0.624	0.677
Market Share in Customer Deposits	%	0.637	0.705	0.681	0.621	0.663	0.842	0.918	0.979

Source: Company Data, Helgi Analytics

Ratios – Quarterly

RATIOS		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
ROE	%	8.47	3.39	5.21	5.67	8.08	4.54	1.35	7.44
ROA	%	0.558	0.238	0.387	0.503	0.788	0.402	0.114	0.616
Costs (As % Of Assets)	%	1.08	1.65	1.27	1.46	1.50	2.10	1.49	1.45
Costs (As % Of Income)	%	74.6	127	62.4	66.7	51.6	86.4	70.7	64.8
Capital Adequacy Ratio	%	12.9	12.5	14.0	15.0	14.5	16.5	18.5	18.1
Tier 1 Ratio	%	12.9	12.5	14.0	14.9	14.5	16.5	18.5	18.1
Net Interest Margin	%	1.26	1.60	1.90	2.26	2.61	2.53	2.02	2.17
Interest Spread	%	1.18	1.53	1.84	2.19	2.52	2.44	1.92	2.06
Asset Yield	%	2.30	2.53	2.71	3.00	3.41	3.51	3.07	3.39
Cost Of Liabilities	%	1.12	1.00	0.879	0.809	0.889	1.07	1.15	1.33
Payout Ratio	%	0	0	0	0	0	0	0	0
Interest Income (As % Of Revenues)	%	87.2	123	93.1	104	89.6	104	96.2	97.1
Fee Income (As % Of Revenues)	%	-0.489	-15.9	-0.855	-1.38	-0.890	-1.52	-0.653	-0.926
Other Income (As % Of Revenues)	%	13.3	-6.81	7.74	-2.15	11.3	-2.40	4.41	3.79
Cost Per Employee	USD per month	2,737	3,861	3,120	3,037	2,848	3,541	2,854	2,979
Cost Per Employee (Local Currency)	CZK per month	61,640	83,586	65,417	65,232	63,073	78,658	64,832	67,522
Staff Cost (As % Of Total Cost)	%	45.9	39.8	39.2	37.0	37.7	31.6	34.4	33.8
Equity (As % Of Assets)	%	6.94	7.08	7.78	10.0	9.51	8.33	8.61	7.99
Loans (As % Of Deposits)	%	36.9	38.6	32.7	41.3	41.3	31.7	29.6	28.1
Loans (As % Assets)	%	34.3	35.8	30.0	37.0	37.2	29.0	26.8	25.6
NPLs (As % Of Loans)	%	11.7	9.76	11.7	10.9	10.1	10.8	12.1	9.82
Provisions (As % Of NPLs)	%	20.7	17.6	22.9	21.1	23.0	21.9	19.7	23.9
Provisions (As % Of Loans)	%	2.48	1.75	2.76	2.36	2.39	2.42	2.43	2.40
Cost of Provisions (As % Of Loans)	%	-0.676	-1.89	0.706	0.237	0.965	-0.601	1.38	-0.041

Source: Company Data, Helgi Analytics



Financial Data – Annual

Income Statement – Annual

INCOME STATEMENT		2011	2012	2013	2014	2015	2016	2017	2018
Interest Income	CZK mil	292	430	609	625	541	545	655	1,056
Interest Cost	CZK mil	99.0	185	261	285	264	237	317	281
Net Interest Income	CZK mil	193	245	348	339	277	308	338	775
Net Fee Income	CZK mil	0.676	-0.571	-2.79	-1.64	-3.71	-5.60	-5.90	-9.30
Other Income	CZK mil	7.47	11.0	59.4	0.853	19.5	36.0	78.1	30.0
Total Revenues	CZK mil	201	255	404	339	293	338	410	796
Staff Cost	CZK mil	41.0	93.6	108	93.6	92.2	107	158	190
Depreciation	CZK mil	2.15	7.27	12.2	15.5	14.1	14.7	51.7	92.5
Operating Cost	CZK mil	122	190	295	271	224	315	439	533
Operating Profit	CZK mil	78.9	65.4	109	67.5	69.1	23.0	-28.3	263
Provisions	CZK mil	53.1	33.7	94.8	24.2	27.8	20.0	-103	35.4
Extra and Other Cost	CZK mil	< -0.001	< -0.001	< 0.001	0	0	< -0.001	0	0
Pre-Tax Profit	CZK mil	25.9	31.7	14.3	43.3	41.3	3.00	74.8	227
Tax	CZK mil	16.5	10.8	14.2	31.9	19.1	21.1	8.60	55.8
Minorities	CZK mil	0	0	0	0	0	0	0	0
Net Profit	CZK mil	9.37	20.9	0.101	11.3	22.2	18.1	66.2	171

Source: Company Data, Helgi Analytics

Growth Rates – Annual

GROWTH RATES		2011	2012	2013	2014	2015	2016	2017	2018
Net Interest Income Growth	%	249	26.6	42.1	-2.40	-18.3	11.0	9.88	129
Net Fee Income Growth	%	-93.2	-184	389	-41.3	127	50.8	5.36	57.6
Total Revenue Growth	%	228	26.7	58.4	-16.3	-13.5	15.4	21.4	94.0
Operating Cost Growth	%	186	55.0	55.5	-8.17	-17.4	40.7	39.2	21.6
Operating Profit Growth	%	323	-17.2	66.9	-38.1	2.28	-66.7	-223	-1,028
Pre-Tax Profit Growth	%	7.37	22.6	-54.9	203	-4.62	-92.7	2,393	204
Net Profit Growth	%	-52.8	123	-99.5	11,134	95.2	-18.3	266	159

Source: Company Data, Helgi Analytics



Balance Sheet – Annual

BALANCE SHEET		2011	2012	2013	2014	2015	2016	2017	2018
Cash	CZK mil	429	52.2	908	1,371	1,546	1,938	752	1,027
Interbank Loans	CZK mil	267	1,356	614	756	816	404	18,025	23,809
Customer Loans	CZK mil	3,162	5,225	7,718	7,647	6,878	8,003	11,334	13,840
Retail Loans	CZK mil	169	288	404	270	259	263	188	256
Corporate Loans	CZK mil	3,094	5,071	7,543	7,630	6,901	8,042	11,344	13,872
Debt Securities	CZK mil	0	425	373	635	913	1,160	864	1,676
Fixed Assets	CZK mil	75.4	83.9	31.0	25.3	43.8	64.6	125	353
Total Assets	CZK mil	3,950	7,173	9,715	10,533	10,286	11,743	31,697	40,968
Shareholders' Equity	CZK mil	520	795	864	907	1,360	1,547	2,243	3,411
Of Which Minority Interest	CZK mil	...	...	0	0	0	0	0	0
Liabilities	CZK mil	3,430	6,379	8,851	9,625	8,927	10,196	29,454	37,557
Interbank Loans	CZK mil	267	1,356	614	756	816	404	18,025	23,809
Customer Deposits	CZK mil	3,312	6,168	8,468	9,272	8,835	10,100	25,349	35,002
Issued Debt Securities	CZK mil	0	170	294	294	32.1	0	28.9	16.1
Other Liabilities	CZK mil	32.8	38.2	88.4	58.8	59.8	96.0	69.4	134

Source: Company Data, Helgi Analytics

Asset Quality – Annual

ASSET QUALITY		2011	2012	2013	2014	2015	2016	2017	2018
Non-Performing Loans	CZK mil	1,163	1,095	1,601	1,577	950	987	1,126	1,311
Gross Loans	CZK mil	3,263	5,359	7,947	7,900	7,160	8,304	11,532	14,128
Total Provisions	CZK mil	101	134	229	254	281	301	198	287

Source: Company Data, Helgi Analytics

Growth Rates – Annual

GROWTH RATES		2011	2012	2013	2014	2015	2016	2017	2018
Customer Loan Growth	%	60.0	65.2	47.7	-0.917	-10.1	16.4	41.6	22.1
Retail Loan Growth	%	...	70.9	40.0	-33.1	-4.17	1.45	-28.4	36.1
Corporate Loan Growth	%	...	63.9	48.8	1.15	-9.56	16.5	41.1	22.3
Total Asset Growth	%	79.9	81.6	35.4	8.41	-2.34	14.2	170	29.2
Shareholders' Equity Growth	%	57.2	52.9	8.77	4.95	49.9	13.8	45.0	52.1
Customer Deposit Growth	%	79.0	86.2	37.3	9.50	-4.72	14.3	151	38.1

Source: Company Data, Helgi Analytics



Market Share – Annual

MARKET SHARE		Sep 17	Dec 17	Mar 18	Jun 18	Sep 18	Dec 18	Mar 19	Jun 19
Market Share in Revenues	%	0.256	0.216	0.370	0.348	0.503	0.452	0.499	0.539
Market Share in Net Profit	%	0.248	0.117	0.171	0.156	0.336	0.198	0.070	0.288
Market Share in Employees	%	0.465	0.477	0.490	0.526	0.569	0.623	0.701	0.736
Market Share in Branches	%	0.763	0.823	0.837	1.00	1.01	1.07	1.30	1.61
Market Share in Customer Loans	%	0.319	0.367	0.310	0.352	0.370	0.359	0.387	0.402
Market Share in Corporate Loans	%	...	...	0.949	1.07	1.12	1.10	1.19	1.25
Market Share in Retail Loans	%	...	...	0.020	0.018	0.017	0.017	0.017	0.012
Market Share in Total Assets	%	0.402	0.453	0.448	0.417	0.438	0.563	0.624	0.677
Market Share in Customer Deposits	%	0.637	0.705	0.681	0.621	0.663	0.842	0.918	0.979

Source: Company Data, Helgi Analytics

Ratios – Annual

RATIOS		2011	2012	2013	2014	2015	2016	2017	2018
ROE	%	2.20	3.18	0.012	1.28	1.95	1.25	3.49	6.06
ROA	%	0.305	0.376	0.001	0.112	0.213	0.164	0.305	0.471
Costs (As % Of Assets)	%	3.98	3.41	3.50	2.68	2.15	2.86	2.02	1.47
Costs (As % Of Income)	%	60.8	74.4	73.0	80.1	76.4	93.2	107	67.0
Capital Adequacy Ratio	%	12.9	13.7	11.7	11.1	14.1	13.3	12.5	16.5
Tier 1 Ratio	%	...	...	8.63	8.78	14.1	13.4	12.5	16.5
Net Interest Margin	%	6.29	4.40	4.12	3.35	2.66	2.79	1.56	2.13
Interest Spread	%	5.77	3.95	3.78	3.08	2.35	2.47	1.42	2.07
Asset Yield	%	9.51	7.73	7.21	6.17	5.20	4.95	3.02	2.91
Cost Of Liabilities	%	3.74	3.77	3.43	3.09	2.85	2.48	1.60	0.839
Interest Income (As % Of Revenues)	%	96.0	95.9	86.0	100	94.6	91.0	82.4	97.4
Fee Income (As % Of Revenues)	%	0.336	-0.224	-0.691	-0.484	-1.27	-1.66	-1.44	-1.17
Other Income (As % Of Revenues)	%	3.71	4.33	14.7	0.252	6.65	10.6	19.0	3.77
Cost Per Employee	USD per month	1,650	2,204	2,530	2,645	2,234	1,954	2,498	2,769
Cost Per Employee (Local Currency)	CZK per month	29,175	43,106	49,494	56,527	53,328	49,306	58,667	60,632
Staff Cost (As % Of Total Cost)	%	33.5	49.3	36.4	34.5	41.1	33.8	36.1	35.6
Equity (As % Of Assets)	%	13.2	11.1	8.90	8.61	13.2	13.2	7.08	8.33
Loans (As % Of Deposits)	%	95.5	84.7	91.1	82.5	77.9	79.2	44.7	39.5
Loans (As % Assets)	%	80.1	72.8	79.4	72.6	66.9	68.2	35.8	33.8
NPLs (As % Of Loans)	%	35.6	20.4	20.1	20.0	13.3	11.9	9.76	9.28
Provisions (As % Of NPLs)	%	8.65	12.3	14.3	16.1	29.6	30.5	17.6	21.9
Provisions (As % Of Loans)	%	3.18	2.57	2.97	3.32	4.09	3.76	1.75	2.07
Cost of Provisions (As % Of Loans)	%	2.07	0.803	1.47	0.316	0.383	0.269	-1.07	0.281

Source: Company Data, Helgi Analytics



ABOUT HELGI ANALYTICS

Helgi Analytics is a consulting company based in the Czech Republic. The company mainly provides consultancy in the area of financial services and real estate and focuses primarily on the region of Central and Eastern Europe.

Helgi Analytics also runs a web application called Helgi Library, which is a database/library offering data and analyses on more than 99% of the world's economy and population. The Library aims to bring interesting statistical data and analyses to a wide audience under affordable conditions. If you wish to get more details, please visit www.helgilibrary.com or contact us at info@helgilibrary.com.

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